

# It's time for your business to take the next step


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*Making the move from SAP Business One to  
SAP Cloud ERP*



If your business has outgrown SAP Business One, SAP Cloud ERP is the natural next step for you. It is the out-of-the-box enterprise management solution built to support your next phase of growth.

Discover the benefits and opportunities for your business, and how Leverage Technologies helps make the transition easy for you and your team.



## The logical path from Business One to SAP Cloud ERP

*We love SAP Business One. It's the ideal, unified platform to streamline business operations and finance.*

It's also the global benchmark for small to medium businesses across many industries, serving tens of thousands of customers located all over the world.

With such a solid foundation for your business, it comes as no surprise that you have experienced tremendous growth. You might be expanding internationally, vertically integrating, adding multiple legal entities, and seeing unprecedented complexity in your supply chain and business finances.

If that's the case, now is the time to consider taking your business to the cloud with SAP Cloud ERP. Get the agility, visibility and intelligent automation you need for the next phase of your business journey.

### Signs you have outgrown SAP Business One

Plan to reduce technical debt and move from on-premise to the cloud

Grown to a more complex multi-entity structure

Challenges of scale and complexity of operations, supply chain and finances

Requirement for global capabilities in regulated industries

Multi-country and multi-currency operations

Logistics now includes outsourced 3PL

Raw materials sourcing and value-added manufacturing in multiple locations

Reliance on third-party applications to enhance Business One functionality

Requirement for advanced warehousing, logistics and manufacturing capability to enable further growth

# Meeting the challenges of growth and scale

*Business growth is rarely linear. Instead, you get step changes that put stress on your processes and people.*

## When complexity creeps in, it manifests in various ways:

- Fragmented data across different systems or applications
- Manual consolidation across increasing numbers of entities
- Compliance and audit challenges, especially when operating in different countries or territories
- Limited global visibility impacting access to information and slowing decision-making
- Multiple third-party solutions that are not integrated, leading to isolated 'islands of information', inconsistent data and duplication of effort

## Why it makes sense to cross-grade to SAP Cloud ERP

SAP Cloud ERP is the logical next step if you're graduating from Business One. A more complex operating and financial profile demands a more capable platform – one that is purpose-built for businesses that are expanding into new global markets and increasing the scale of operations.

SAP is the world's number one provider of software and solutions to help manage growing businesses, and SAP Cloud ERP is ideal for organisations that have expanding and increasingly complex operations.

## SAP Cloud ERP highlights

Fit to standard and built-in best practice with out of the box functionality

Cloud native with automatic updates so always on latest version

Future-proofed for Artificial Intelligence, Machine Learning, automation and data-driven decision-making

World-class hosting and security

Seamless integration with other products in the SAP Business Suite

Same family of products you are used to, with benefits and incentives for cross-grades

# Why SAP Cloud ERP makes sense for your growing business

Welcome to a new world of functionality, operational efficiency and business performance that will enable your business to succeed on a global stage.



## Enterprise-grade scalability

Scale confidently across entities, countries and languages with a cloud-native ERP designed for complex, high-growth operations. Ideal for businesses expanding regionally or operating in global markets.



## Real-time data and analytics

Built on the in-memory HANA database, SAP Cloud ERP unlocks real-time insights with predictive analytics, embedded Artificial Intelligence and Machine Learning, and advanced native KPIs for faster, smarter decisions across finance, operations and planning.



## Cloud-native architecture

Supports a cloud-first IT strategy, fully managed by SAP with no infrastructure maintenance required for a lower total cost of ownership. Stay current with automatic updates, patches and innovations.



## Advanced functionality and industry capabilities

Benefit from deep, industry-specific functionality with pre-built capabilities for complex financial management, distribution, warehousing, logistics, manufacturing and services. Includes native support for advanced processes such as purchase planning, warehouse management, advanced compliance reporting, multi-company consolidations, manufacturing and planning.



## Fit to standard and best practices

Leverage SAP global best practices thanks to pre-configured business processes that reduce complexity, speed up deployment and support a clean core for easier scalability, upgrades and innovation.



## Enhanced user experience (UX)

Empower users with SAP Fiori UX providing intuitive, mobile-responsive interfaces with role-based dashboards, analytics and workflows available out of the box to simplify everyday tasks and improve engagement.



## Global compliance and localisation

Operate with confidence in over 50 countries with built-in, pre-configured support for local taxes, languages and compliance, plus automatic updates for changing regulations and compliance requirements.



## Strong integration capabilities

Integrate seamlessly with a wide range of SAP products including SuccessFactors, Ariba, Concur and SAP Analytics Cloud. Open APIs and SAP Business Technology Platform (BTP) enable connected processes, extensibility and custom app development across your tech stack.



## Powering digital transformation and growth

Support digital transformation, mergers, acquisitions, advanced business and demand planning, and global expansion with a flexible, modern ERP that's future-ready for Artificial Intelligence, Machine Learning, automation and data-driven decision-making.



## Future-proofed for long-term success

SAP S/4HANA Cloud Public Edition is SAP's flagship ERP, benefitting from significant ongoing investment and a clear roadmap, ensuring you can access the latest capabilities, innovations and vendor support.



## Make it a smooth transition with Leverage Technologies

*Choose SAP Gold Partner Leverage Technologies to guide you on your cross-grade path to SAP Cloud ERP*

Leverage has delivered hundreds of successful ERP projects for customers across Australia and New Zealand, with a focus on precision, collaboration and customer success.

When you decide to cross-grade to SAP Cloud ERP, you need to be sure the transition will be smooth and seamless, with minimal disruptions for you, your team and your business operations. You can rely on the experienced team at Leverage Technologies to guide you through the transition with planning, implementation, training and ongoing support.

With a proven track record and a focus on delivering tangible business benefits, Leverage Technologies stands out as a trusted partner for organisations seeking to modernise their ERP systems and drive growth through cloud-based solutions.

Our team of certified consultants combines deep technical expertise with industry-specific knowledge to guide businesses through every stage of digital transformation. Utilising SAP's Digital Discovery Assessment, Leverage Technologies conducts comprehensive analyses of current business processes, identifies areas for improvement, and offers insights into how SAP Cloud ERP drives digital transformation. This structured approach ensures a smooth transition to the cloud, aligning technology with strategic business objectives.

Leverage Technologies' implementation methodology emphasises thoughtful preparation, proficient configuration, and effective testing and training to ensure teams hit the ground running. Our commitment to best practice and continuous innovation empowers businesses to streamline operations, enhance decision-making, and achieve rapid time-to-value with SAP Cloud ERP.



"From a risk mitigation standpoint, we can satisfy our yearly audit requirements in minutes with SAP S/4HANA Cloud Public Edition, public edition. Our reporting capabilities are more robust: report configuration is intuitive, and we can query data at a granular level, letting us make informed business decisions in a timely manner."

**Echo Liu**  
General Manager Finance  
Viridian Glass New Zealand Limited Partnership



"When we were looking for a partner, we wanted a company that had very good support and a very good reputation in the industry, and Leverage Technologies are number one."

**Noah Shroot**  
Manager  
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## Cross-grade to SAP Cloud ERP with Leverage Technologies

Consider moving from SAP Business One to SAP Cloud ERP with Leverage Technologies. Our team has the expertise to make the cross-grade process seamless and efficient, preparing you and your business for the future. We have experience across a number of projects helping organisations transition from SAP Business One to SAP Cloud ERP.

For expert advice, solution implementation and support services, contact the Leverage Technologies team for an obligation-free consultation.



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