



The Future of Finance in Financial Services

Why Purpose Built ERP Software is Key to Growth,
Compliance, and Client Assurance



leverage
technologies

Focused on your success. Backed by world-class software.

Sage Partner

Financial services firms operate in a fast paced, highly regulated environment where accuracy, compliance, and profitability are critical. As organisations manage multiple funds, client accounts, and recurring revenue streams, the complexity of tracking finances, regulatory reporting, billing, and operations grows. This ebook explores why implementing an Enterprise Resource Planning (ERP) solution is a strategic investment for financial services businesses and why selecting an ERP solution built for multi entity accounting, fund management, and compliance reporting is essential for success.

Table of Contents

04	Why Financial Services Firms Need ERP Software
04	Benefits of ERP Software for Financial Services
05	The Nature of Financial Services Models
05	Key Challenges for Scaling Financial Services Firms
07	Common Cloud Features for Financial Services
07	Choosing the Right ERP Solution
08	Case Study Snapshot
09	Implementation Considerations
12	Sage Intacct for Financial Services and Investment Firms
13	Sage Intacct out of the box functionality
15	Conclusion

Why Financial Services Need ERP Software

Financial services firms manage clients, assets, and compliance under strict regulations. Transparency, reporting, and scalability are critical. ERP software helps firms:

- Consolidate client and financial data
- Automate compliance and reporting
- Provide real time profitability insights
- Scale operations across entities and regions
- Build investor and client trust

Benefits of ERP Software for Financial Services

- **Compliance Automation:** Automate tracking and reporting for ATO, APRA, IFRS, and GAAP requirements, reducing manual effort and minimising the risk of errors
- **Transparency:** Provide clients, investors, and stakeholders with reliable, real time reporting across all funds, entities, and business lines, enhancing trust and decision making
- **Profitability Insights:** Analyse financial performance by client, fund, business line, or portfolio, enabling data driven decisions to optimise margins and identify growth opportunities
- **Scalability:** Manage multiple funds, entities, or branches efficiently, supporting organisational growth without adding complexity to financial operations
- **Data Security:** Maintain strong controls, audit trails, and secure access, ensuring sensitive financial and client data is protected while enabling accurate reporting and compliance

The Nature of Financial Services Models

From investment managers to insurance providers, financial services firms manage complex portfolios of recurring income, client contracts, and multi entity operations. They face strict regulatory requirements and must deliver accurate reporting under standards like ATO, APRA, IFRS, and GAAP. In this environment, trust, compliance, and transparency are non negotiable, as clients, investors, and stakeholders demand real time insights, reliable financial data, and secure handling of sensitive information. Efficient financial management, automated workflows, and scalable systems are essential to maintain confidence, drive growth, and reduce operational risk.

Key Challenges

- Manual regulatory reporting
- Complex client billing models
- Multi entity fund structures
- Investor reporting and due diligence
- Cybersecurity and audit readiness



Unlocking Growth: ERP Software for Modern Financial Services Firms

Sage Intacct streamlines operations, ensures compliance, and provides real time visibility and profitability across multiple funds, entities, and revenue streams.

Common Cloud Features for Financial Services

Automated regulatory and compliance reporting

Secure client data management

Multi entity and multi fund consolidation

AI powered forecasting and analytics

Role based dashboards for compliance, finance, and executives

Integrated portfolio and fund performance tracking

Mobile Access & Approvals

Continuous Updates & Compliance Alignment

Choosing the Right ERP Solution for Financial Services

When evaluating ERP software options, financial services companies should look for:

- Financial services specific compliance features
- Strong audit and security tools
- Multi entity and multi fund support
- Integration with CRM, trading, or portfolio platforms
- Real time analytics and client reporting

Real World Case Study

Company: Brookfield Public Securities

Industry: Financial Services & Asset Management

Challenge:

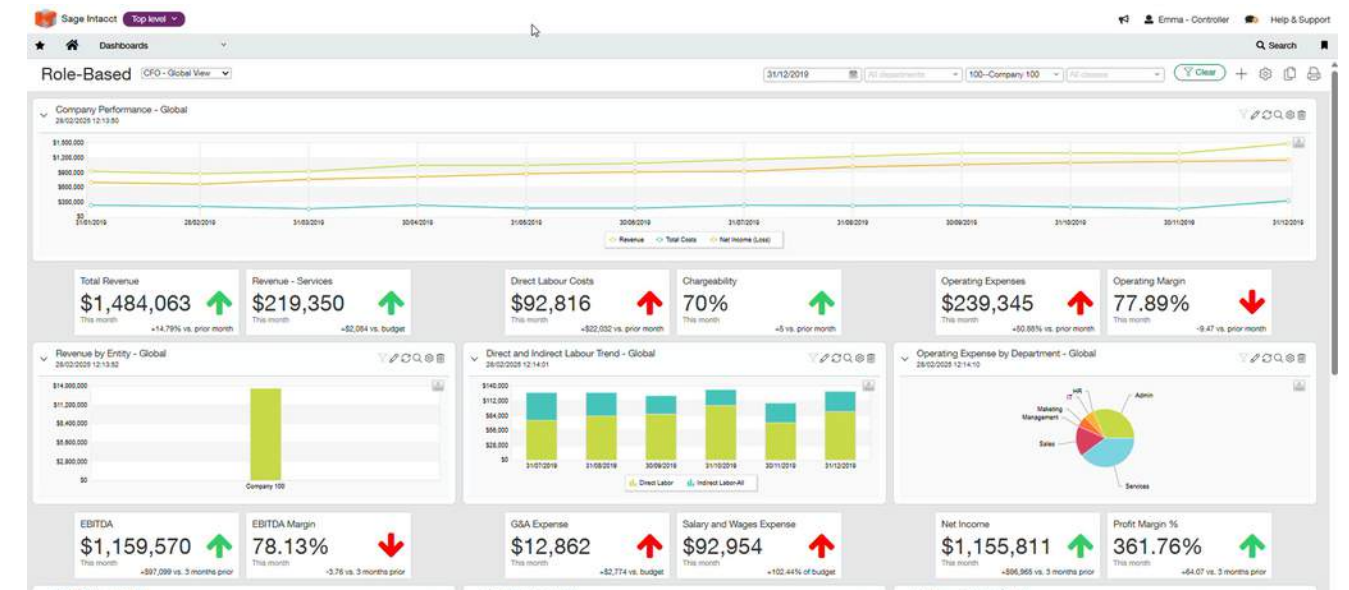
Managing complex multi entity accounting, fund and portfolio reporting, and regulatory compliance using a legacy mainframe system. Finance workflows were inefficient, reporting required workarounds, and manual processes slowed decision making for a distributed finance team managing ~\$16B in assets under management globally.

Solution:

Implemented Sage Intacct Cloud ERP to centralise multi entity accounting, automate accounts payable, streamline fund and departmental reporting, and provide real time visibility into financial performance and compliance.

Results:

- Monthly close process cut in half, from 20 days to 10
- Accounts payable efficiency improved by 40%, backlog cleared
- Saved 120 hours/year on report preparation with more granular departmental insights
- Multi dimensional reporting enables real time performance analysis by fund, department, and client
- Faster consolidated and regulatory reporting, including quarterly parent company reports
- Informed vendor negotiations and identified cost savings
- Software paid for itself in under six months
- Freed finance team to focus on strategic planning and high value tasks
- Scalable financial operations support future growth and new entity onboarding without additional IT resources



Implementation Considerations

To ensure a successful ERP software implementation in financial services, it's important to engage compliance and finance teams early in the process. Mapping regulatory and investor reporting requirements helps avoid gaps and ensures accuracy. Equal focus should be placed on training staff to use dashboards and compliance modules effectively. Defining key performance indicators—such as assets under management (AUM), margins, and cost to income—creates measurable outcomes that guide adoption. Finally, partnering with ERP software experts experienced in financial services can provide valuable insight and reduce risk throughout the implementation journey.

A background image showing two women in business attire. One woman, with long brown hair and wearing a red blazer, is holding a tablet. The other woman, with curly dark hair and wearing a dark blazer, is looking at the tablet. They are both smiling. The background is a blurred office setting with large windows and some plants.

“

We've dramatically decreased tedious back office work since adopting Sage Intacct, and I have confidence the system will allow us to largely eliminate manual processes over time

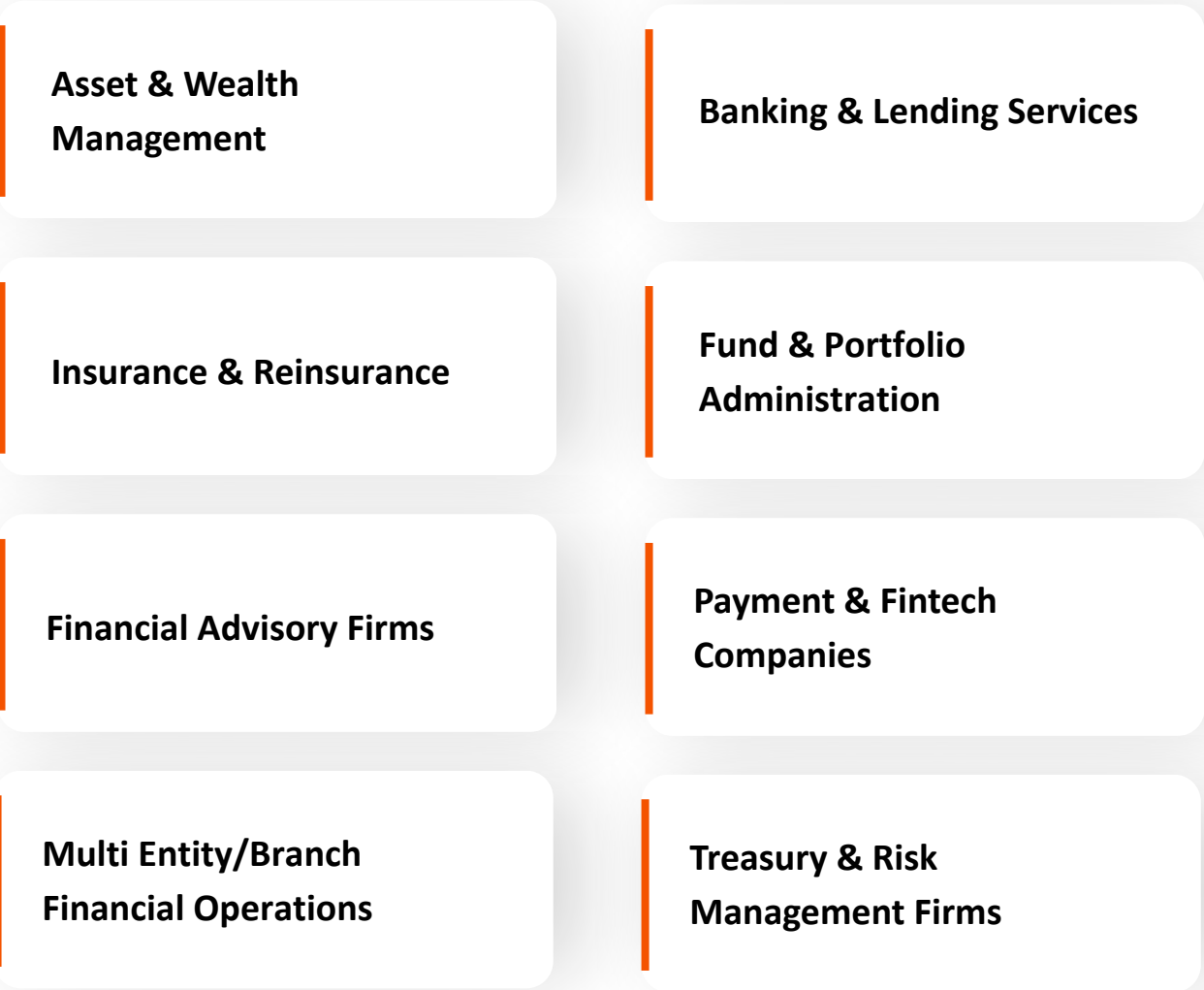
”

Kyle O'Connor, Vice President of Finance & Accounting, Brookfield

Sage Intacct for Financial Services and Investment Firms

Sage Intacct is a cloud native ERP solution designed for multi entity financial services organisations, recurring revenue models, and complex regulatory reporting. It helps investment managers, insurers, wealth firms, and multi branch institutions gain visibility across funds, streamline operations, and track profitability in real time.

Any financial services group managing multiple funds, client accounts, and regulatory requirements can leverage Sage Intacct to improve efficiency, compliance, and financial transparency. Sage Intacct is a great fit across:



Sage Intacct provides out of the box functionality for financial services:

- Multi fund, multi entity, and branch level accounting
- Regulatory and investor reporting automation
- Client and contract revenue management
- Revenue recognition by fund, client, or business line
- Payroll and workforce management integrations
- Multi entity, multi fund, and multi branch reporting
- Advanced analytics for financial services KPIs:
 - Profitability by client, fund, or business line
 - Assets under management (AUM) tracking
 - Cost to income and margin analysis
 - Cash flow forecasting and scenario planning



**Focused on your success.
Backed by world class software**

Conclusion

For financial services firms, ERP software is about more than efficiency—it's about trust. Sage Intacct delivers transparency, compliance, and scalability, helping firms grow while maintaining investor and client confidence.



Unlock Scalable Growth with Sage Intacct and Leverage Technologies

Implement a robust ERP solution like Sage Intacct with Leverage Technologies. Our team has the expertise to make your transition seamless and tailored to the unique needs of financial services organisations. We've successfully helped investment managers, insurers, and multi entity financial institutions streamline fund and portfolio accounting, improve regulatory compliance, and enhance financial visibility across multiple branches and client accounts.



sales@leveragetech.com.au



[1300 045 046](tel:1300045046)



www.leveragetech.com.au

New South Wales
Level 2
50 Bridge Street
Sydney NSW 2000

Victoria
Rialto, West Podium
Level 2 Mezzanine 2 (M2)
Melbourne VIC 3000

Queensland
Level 38 71 Eagle Street
Brisbane
QLD 4000