



Scaling with Confidence: The Strategic Value of ERP Software for Construction Companies

How Financial Management Solutions Purpose Built for Construction Empower Growth, Control, and Profitability



Sage Partner

Construction companies operate in a fast paced, project driven environment where timely delivery, cost control, and profitability are critical. As construction firms manage multiple projects, contractors, and tight margins, the complexity of tracking finances, project progress, and billing continues to grow. This ebook explores why implementing a financial management solution is a strategic investment for construction businesses and why selecting an ERP built for project accounting, contract management, and job costing is essential for success.

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Why Construction Companies Need an ERP Solution

Construction companies face constant pressure to deliver projects on time, on budget, and within scope. From managing subcontractors and job costs to navigating compliance and cash flow, financial visibility is essential. ERP software built for construction delivers:

- Real time project cost tracking
- Automated job costing and billing
- Contract and change order management
- Integrated project and finance data
- Better forecasting for cash flow and resources

Benefits of ERP Software for Construction Companies

- **Job Costing Accuracy:** Track direct and indirect costs by project in real time
- **Contract Management:** Automate retainage, progress billing, and change orders
- **Project Visibility:** Dashboards for WIP, cash flow, project profitability
- **Compliance:** Reports and dashboards to assist with compliance
- **Scalability:** Support multi entity, multi site operations as you grow
- **Investor & Lender Confidence:** Transparent financials and reporting

The Nature of Construction Business Models

Construction is a project driven industry, with revenue often tied to milestones, percentage of completion, or retention based payments. This makes cash flow unpredictable and places greater importance on accurate forecasting. Profitability depends on tight cost control across labour, subcontractors, and materials. Because margins are thin, even small overruns can significantly impact results. Coordinating multiple contractors and stakeholders also adds complexity, requiring strong project management and timely reporting. To succeed, construction businesses need real time visibility and integrated systems that support accurate revenue recognition, cost tracking, and proactive decision making.

Key Challenges

- Inconsistent job costing
- Manual processes and spreadsheets
- Contract complexity and change orders
- Cash flow management
- Forecasting and backlog planning
- Multiple data entry points resulting in a lack of automation
- Multi entity and joint venture reporting



Unlocking Growth: ERP Software for Modern Construction Businesses

Drive project efficiency and financial control with ERP software built for complex construction projects and contract based revenue models.

Common Cloud Features for Construction

Job costing and project accounting modules

Mobile access for field teams

Revenue recognition (milestone, % completion)

Multi entity and intercompany support

Contract & change order management

Role based dashboards for PMs, CFOs, executives

Work in progress (WIP) tracking

Budgeting and forecasting by project

Choosing the Right ERP Solution for Construction

When evaluating ERP software options, construction companies should look for:

- Native cloud solutions
- Construction specific project accounting
- Integrated billing, payroll, and procurement
- Mobile field capabilities
- Audit and compliance support
- Scalable for multi site growth
- Construction verticle market expertise

Real World Case Study

Company: Osprey

Industry: Construction & Infrastructure Logistics

Challenge:

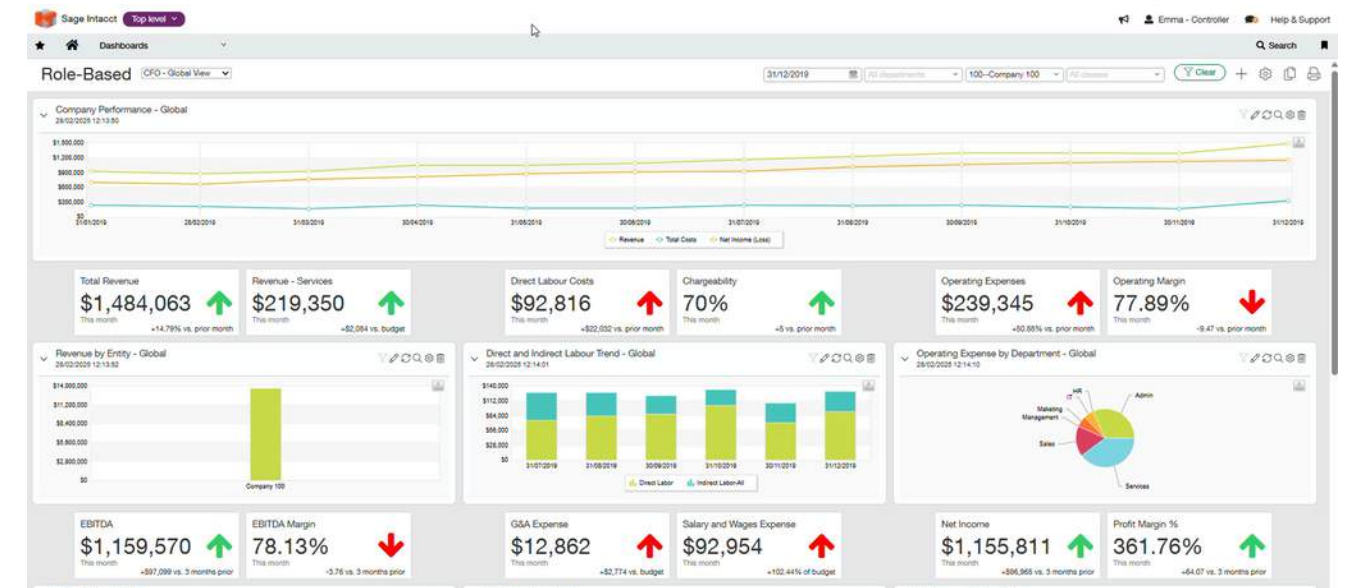
Managing complex project accounting, multi site operations, subcontractor billing, and cash flow visibility across large scale infrastructure projects using manual processes and Sage 50.

Solution:

Implemented Sage Intacct Cloud ERP to centralise project accounting, streamline subcontractor and retention billing, and provide real time visibility into project profitability and cash flow.

Results:

- Immediate access to real time financial data across all projects and sites
- Enhanced cash flow management with visibility of purchase orders up to six weeks in advance
- Electronic invoice authorisation reduced processing time from weeks to 2 days
- Reports for port services and project costs reduced from 4 days to 1 day
- Dimensional reporting enabled tracking of costs, travel, and project specific spend
- Reduction in double entry and manual data handling
- Freed finance team to focus on strategic planning, forecasting, and higher value tasks
- Scalable financial operations supporting multi country projects and future expansion



Implementation Considerations

To ensure a successful ERP software implementation in construction, it's important to align project management and finance teams early in the process. Clearly mapping job costing, billing, and procurement workflows helps avoid gaps and confusion down the line. Equal focus should be placed on change management, especially bridging the needs of field teams and office staff. Defining key performance indicators—such as work in progress reporting, cash flow, and project margins—creates measurable outcomes that guide adoption. Finally, partnering with ERP software experts who have deep construction industry experience can provide valuable insight and reduce risk throughout the journey.



“ Sage Intacct Construction streamlines processes so with the time you gain back, you can actually look at the data, understand it, and make fact based decisions, which is the most important aspect.

”

Angelia Ryan, Chief Financial Officer, Airo Mechanical

Sage Intacct for Construction

Sage Intacct is a cloud native ERP solution with specific functionality built for job costing, contract management, subcontractor billing, and project accounting. It is designed to meet the complex requirements of construction companies managing multiple projects, tight margins, and compliance needs.

In fact, any construction business that needs greater visibility across projects, streamlined billing processes, and accurate profitability tracking should consider Sage Intacct to transform their financial performance.

Commercial builders

Civil and infrastructure contractors

Specialist subcontractors

Renovation & Fit Out Contractors

Residential developers

Construction services providers (plumbing, electrical, HVAC, etc.)

Engineering and project management firms

Modular & Prefabricated Construction Companies

Sage Intacct provides out of the box functionality for construction:

- Job costing & project accounting
- Contract and change order management
- Subcontractor billing and retention tracking
- Revenue recognition based on milestones or percentage of completion
- Payroll and workforce management integrations
- Multi entity and joint venture reporting
- Advanced analytics for construction KPIs:
 - Profitability by project
 - Work in progress (WIP) tracking
 - Backlog and cash flow forecasting
 - Margin by job or division



**Focused on your success.
Backed by world class software**

Conclusion

For construction companies, ERP software is more than accounting—it's the foundation for profitability, visibility, and control. Sage Intacct helps builders and contractors streamline financial operations, strengthen forecasting, and deliver projects more efficiently and profitably. By aligning finance with project execution, companies can gain real time insights, manage risk, and stay competitive in an increasingly demanding industry.



Unlock Scalable Growth with Sage Intacct and Leverage Technologies

Implement a robust ERP solution like Sage Intacct with Leverage Technologies. Our team has the expertise to make your transition smooth and tailored to the unique needs of construction businesses. We've successfully helped builders streamline project accounting, improve financial visibility, and deliver projects more profitably.



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