



Tracking Healthcare Products Across Australia with SAP Business One®



W9

Sydney, Australia
www.w9.com.au

Industry

Wholesale distribution

Products and Services

Dental, medical, and healthcare products

Employees

10–15

Revenue

\$A

SAP® Solutions

SAP Business One® application

As a major importer and wholesale distributor of dental and medical products, W9 distributes its extensive range of products Australia wide to customers including dental and medical distributors, government clinics health funds and universities. To streamline its inventory and operations and introduce a scalable platform to support growth W9 adopted the SAP Business One application with the help from Leverage Technologies, an SAP gold partner.

Before: Challenges and Opportunities

- Support company growth with a scalable, robust platform that can manage all companies within the W9 group
- Establish standardized processes for supply chain management
- Introduce product tracking

Why SAP and Leverage Technologies

- Software that supports oversight for financial, inventory, and distribution processes
- Valuable assistance from Australia-based Leverage Technologies, an SAP channel partner who delivers SAP Business One
- Access to the right people – whether in sales, support, or management – provided by Leverage Technologies

After: Value-Driven Results

- Scaled software easily from handling just 12 orders a day to handling hundreds of orders
- Streamlined picking, packing, order fulfillment, procurement, and supply chain logistics
- Gained confidence to continue growth and expand presence throughout Australia

“SAP Business One supports serial and batch tracking of our products. As a healthcare and medical distributor, that was very important to us. With software that scales as we grow, we integrated two additional companies that we started. We call that robust.”

Noah Shroot, Manager, W9

Featured Partner



50%

Reduction in processing time



Watch how W9 streamlined its inventory and operations and introduced a scalable platform to support growth.