CONFUSED
–BY YOUR–
ERP SOFTWARE
SELECTION PROCESS?

Looking for new business management software (ERP software) and confused about the process you should follow?

You are not alone.

If you are a small to medium sized business and you are in the market for a new software solution to run your finance, distribution, manufacturing, reporting, services, projects and mobility you might want to consider a software selection process that looks like this...

PART ONE

01

A BROAD DEFINITION OF REQUIREMENTS AND BUDGET

establish how much you are allocating to spend on the project and get each department to list their requirements.

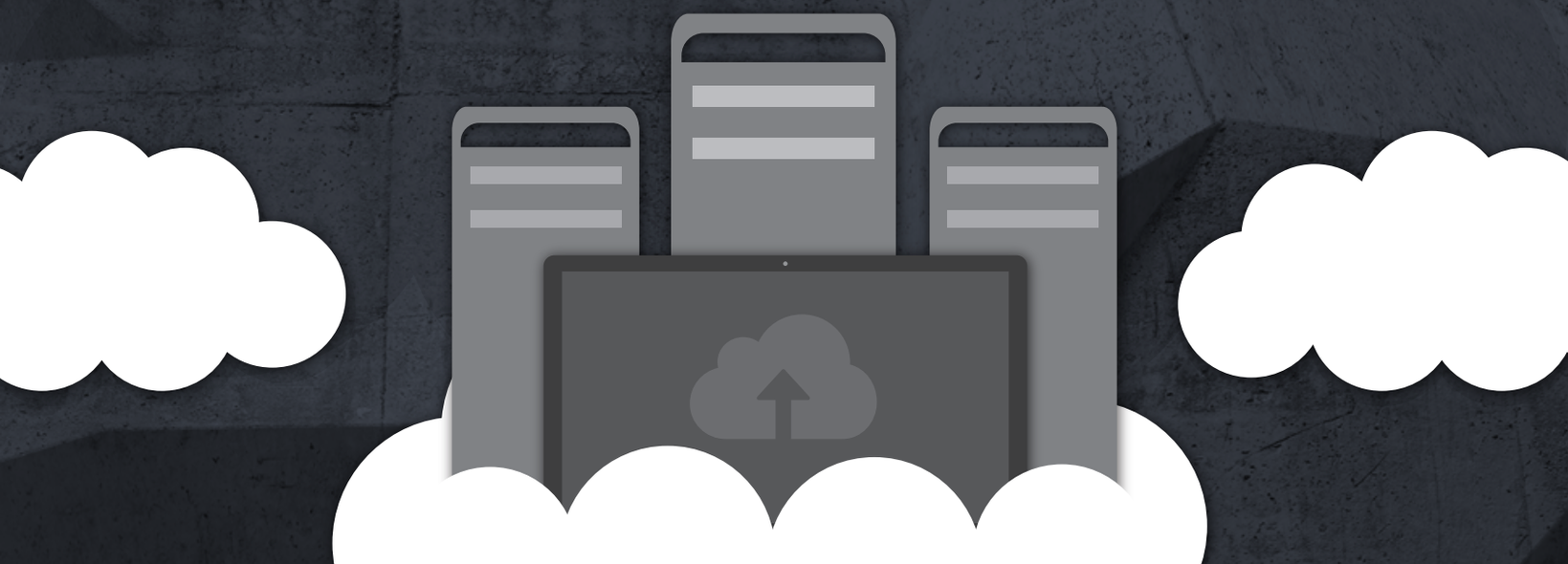
02

WEB INVESTIGATION

Do your homework. Get online and investigate which solutions are available for your industry. The web has lots of free information – go for it.

03

CLOUD OR ON PREMISE



No easy answer here – you have to look at your specific requirements. Make a decision whether cloud or on premise is best for your business.

04

REFERRAL

Get referrals from companies in your industry. Find out which products your competitors and other businesses in similar industries to you are using.

SHORTLIST

Based on your web investigation create a shortlist of potential providers.

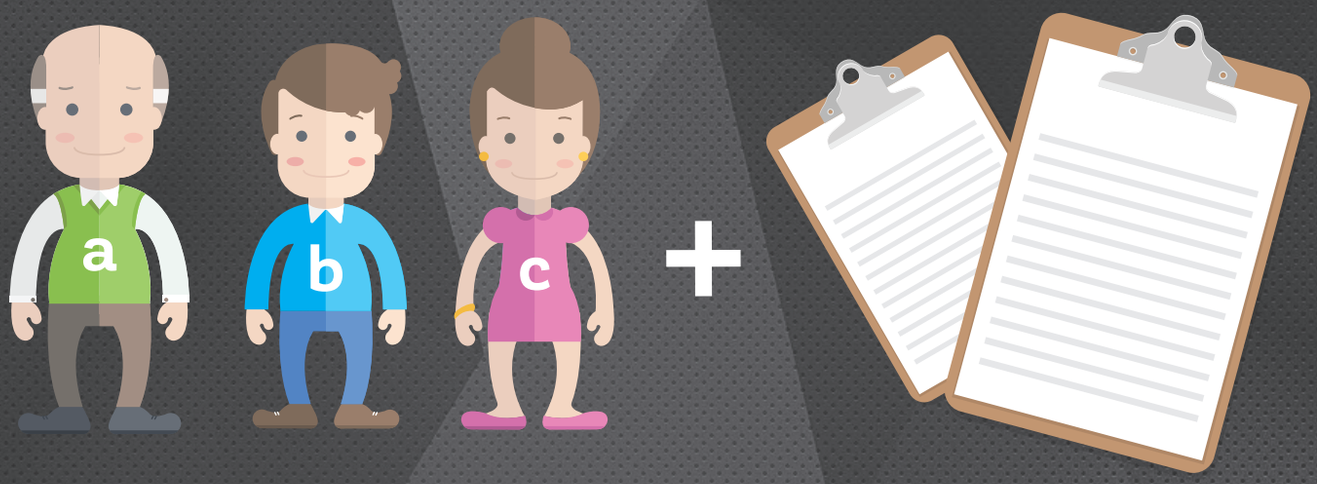
06

CONTACT POTENTIAL PROVIDERS

Make contact with potential providers and invite them to a first meeting.

07

FIRST MEETING "DISCOVERY"



Meet potential vendors and go through your requirements, budget, timeframes and selection criteria. Provide these potential software vendors with a list of your business and technical requirements.

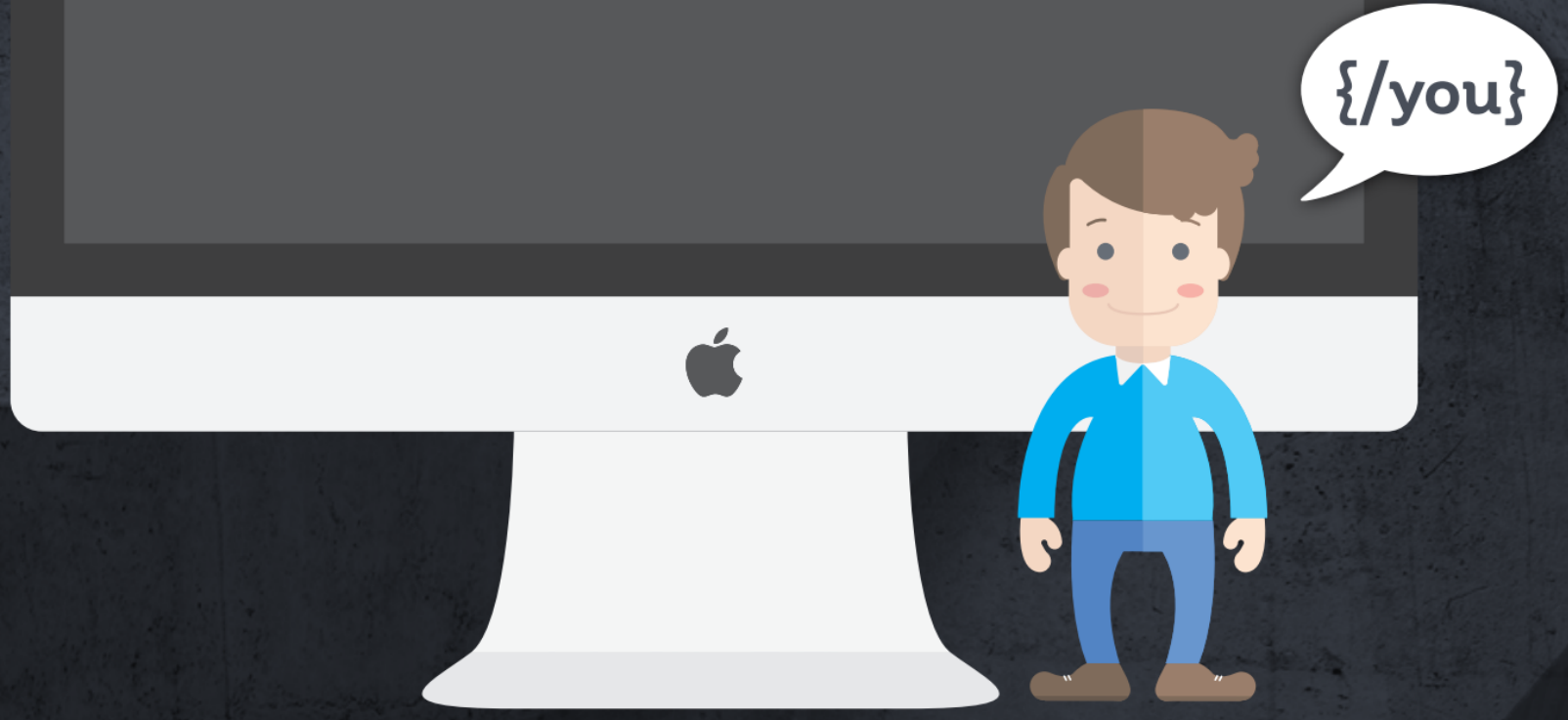
08

INITIAL FEEDBACK FROM FIRST MEETING

Ask potential vendors / resellers to provide you with budgetary estimates for their solution (include hardware / cloud / software / services / annual fees).

09

PREPARATION FOR DEMO



Ask potential suppliers to prepare a demonstration for you. Ask that this demonstration of an ERP / business management solution be tailored to your requirements using some of your data.

leverage technologies

ERP Advice, Implementation & Support

Got a question about MYOB Advanced Editions, Suites or Solutions?

Maybe you have questions about Cloud ERP Software and how it can help you or perhaps you want to know more about Leverage Cloud Technologies and how we can help your business grow profitably.

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